

ÉCOLLABO8

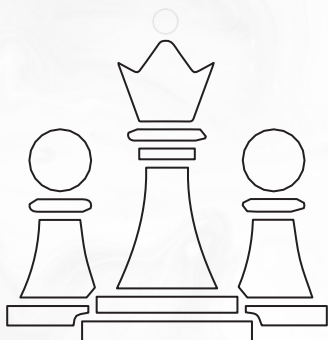
WE THE FUTURE

FRANCHISE
PRESENTATION

#zerowaste

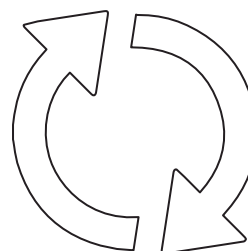


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INVESTMENT HIGHLIGHTS

- I. MARKET PRESENCE & GROWTH
- II. TECHNOLOGICAL INNOVATIONS

PIONEERING INNOVATION IN PLASTIC RECYCLING

In a world increasingly attuned to the environmental impact of industrial practices, ECOLLABO8 has emerged as a transformative force in plastic recycling.

Over the past five years, the company has strategically positioned itself as a leader in the Indonesian market, and now,

with an influx of inquiries from around the globe, it is poised to embark on a franchise journey.

ECOLLABO8 is not merely a recycling enterprise; it is an innovation company, dedicated to finding ingenious solutions that transcend traditional boundaries.





MOLDED PRODUCTS

CRAFTING LIMITLESS POSSIBILITIES



TECHNOLOGICAL **PRECISION**

With our first technology, we delve into the world of molded products. The only limitation is the design itself, and with aluminum molds, we unlock endless possibilities.



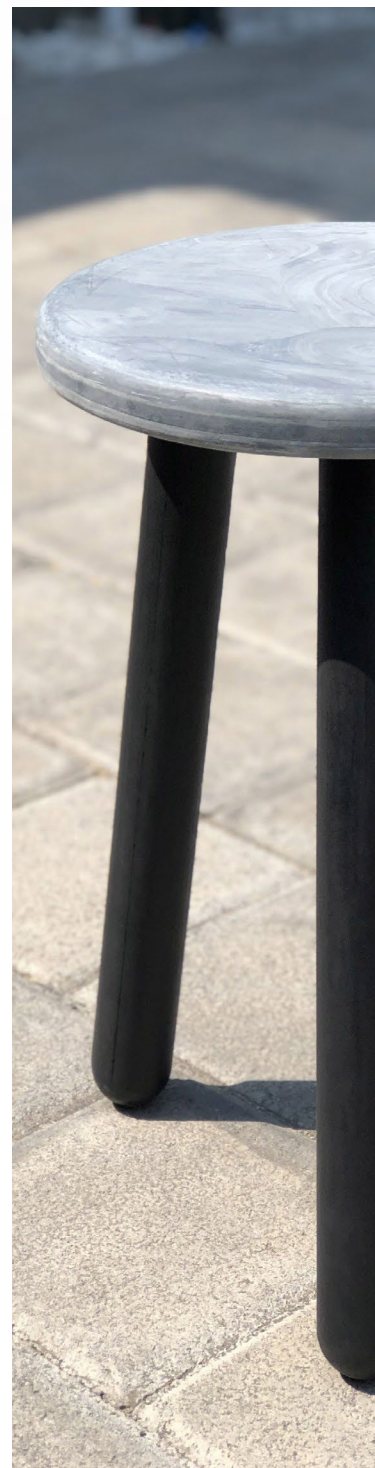
EXAMPLES

From serving trays to pocket mirrors, hair combs to coasters, sunglasses to speakers, our molded products showcase the versatility of recycled plastic.



PRODUCTION **CAPACITY**

We operate at a scale of about 10,000 units per month, catering exclusively to B2B partnerships. Noteworthy collaborations include successful production for 5 star hotels as well as long term contracts with companies like The Body Shop, Under Armor, Havaianas, Proctor&Gamble. We are also set to start exporting to Europe in 2024.



II

SHEET PRESS TECHNOLOGY

ELEVATING INTERIOR DESIGN



FUNCTIONAL **AESTHETICS**

Our second technology, the sheet press, creates wood-like panels perfect for countertops, wall tiles, and indoor furniture pedestals.



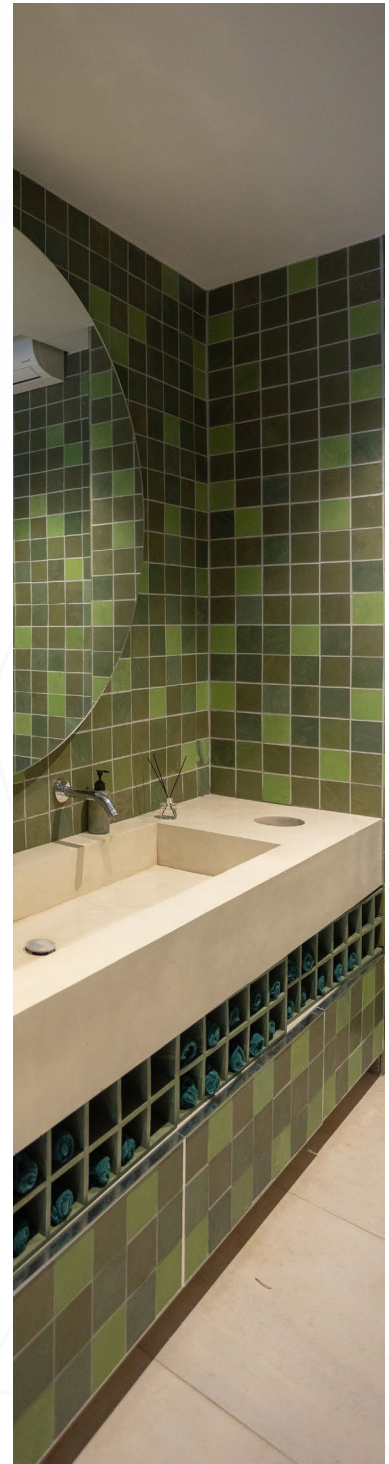
FIRE RETARDANT **ASSURANCE**

Each panels produced is imbued with fire retardant during extrusion, ensuring safety for indoor applications.



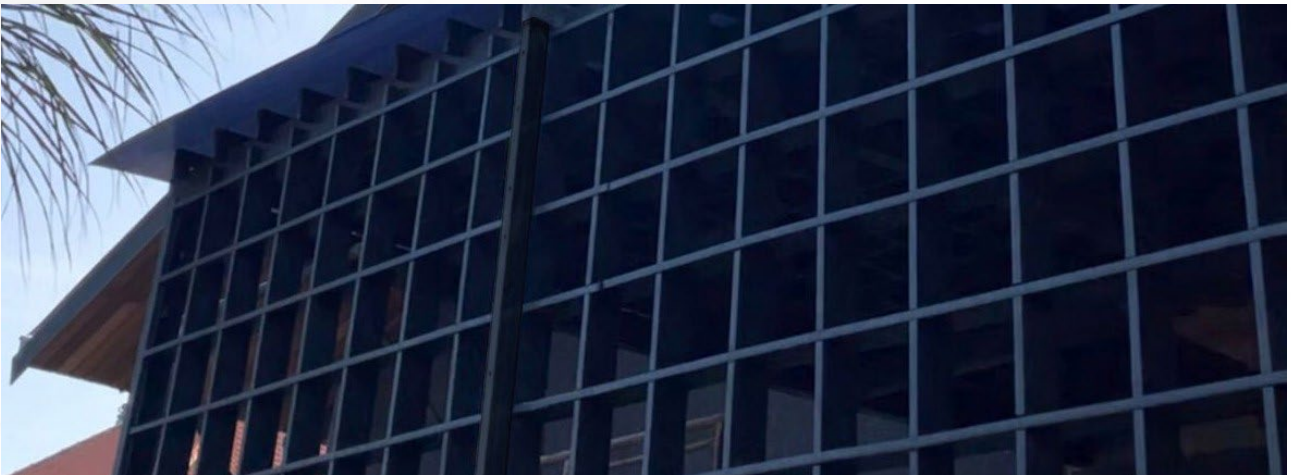
MARKET **EXPANSION**

Currently manufacturing high-end indoor furniture and we're set to export wall tiles to Europe in early 2024.





FLOW MOLDING EXTRUSION SUSTAINABLE OUTDOOR SOLUTIONS



INNOVATIVE FORMULAS

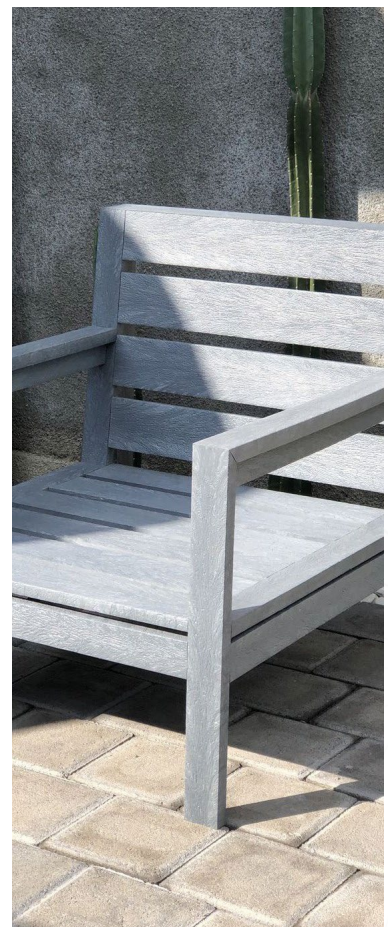


The third technology focuses on flow molding extrusion, producing wood-like planks for outdoor applications. Our products boast UV resistance, sustainability, color-stay technology, and require zero maintenance.

NOTABLE ACHIEVEMENTS



Production for 5 star hotels in Indonesia and other high-end hospitality companies as well as breaking even in the first year after launch. At the moment, we are manufacturing samples for Pottery Barn aiming to introduce a collection that competes with wood and aluminum in terms of sustainability and cost competitiveness.



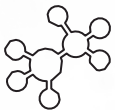
IV

EXTRUSION PRESS

REVOLUTIONIZING RECYCLING



POLYMER MASTERY



The latest addition, the extrusion press, manufactures decking planks using a polymer blend of **50% plastic wastes** and **50% aggregate wastes**. This groundbreaking product rivals concrete in strength, boasts a century-long lifespan, and is more cost-effective than wood.

MASS RECYCLING CAPACITY



One of its remarkable features is the ability to recycle up to 8 tons of waste daily, marking a significant leap forward in sustainable manufacturing.



ART DEPARTMENT & SOCIAL RESPONSIBILITY

BEYOND PROFIT



UNIQUE ART INSTALLATIONS

Our company’s Art Department collaborates with global giants like Proctor and Gamble, Under Armour, and The Body Shop to create one-of-a-kind art installations. Murals, incorporating recycled plastics, grace their stores, promoting both artistic expression and environmental consciousness.



SOCIAL INITIATIVES

Beyond business, ECOLLABO8 actively contributes to social causes. We sponsor an orphanage, organizing workshops, providing assistance, and contributing to the overall well-being of the children. Educational initiatives, including facility visits and workshops, underscore our commitment to a sustainable future.

In essence, ECOLLABO8 is not just a plastic recycling company; it’s a catalyst for change. Through technological prowess, artistic expression, and a commitment to social responsibility, we are shaping a future where innovation and sustainability coexist harmoniously. As we continue to educate, inspire, and revolutionize, ECOLLABO8 stands as a testament to the transformative power of conscientious business practices.

REVOLUTIONIZING PLASTIC RECYCLING AND SUSTAINABLE INNOVATION

MARKET PRESENCE & GROWTH

MARKET LEADERSHIP AND GLOBAL ASPIRATIONS

ECOLLABO8's market presence in Indonesia has been marked by visionary leadership and a commitment to sustainability. The plan to create franchises globally reflects the company's ambition to be a global leader in recycling innovation. As an innovation-centric company, ECOLLABO8 has consistently demonstrated its ability to translate recycled plastic into a myriad of projects, offering solutions that extend far beyond conventional recycling practices.

SUSTAINABLE GROWTH TRAJECTORY

The company's growth trajectory has been nothing short of impressive, driven by the integration of new technologies for recycling plastic. The continuous exploration and implementation of these technologies have propelled ECOLLABO8 into new realms

of creativity and efficiency. With a commitment to remaining at the forefront of plastic recycling, the company looks ahead to sustained growth in an industry hungry for innovative solutions.

ADDRESSING MARKET TRENDS AND DEMANDS

ECOLLABO8 is not only responsive to market trends but also actively anticipates and addresses emerging demands. The introduction of outdoor furniture specifically tailored for tropical climates stands as a testament to the company's ability to foresee and meet evolving needs. In a market where traditional materials such as wood are becoming costlier and scarcer, ECOLLABO8's solutions not only offer sustainability but also respond directly to the growing concerns of CO2 emissions associated with conventional practices.



TECHNOLOGICAL INNOVATIONS

DIVERSE TECHNOLOGICAL PORTFOLIO

At the core of ECOLLABO8’s success lies its diverse technological portfolio, encompassing four distinct approaches to plastic recycling. The molded products technology is tailored for small, viral items that enhance brand visibility and customer engagement. The sheet press technology seamlessly replaces marble or ceramic tiles, offering sustainability without compromise. The flow molding extrusion technology produces outdoor products that demand zero maintenance, ensuring a once-in-a-lifetime purchase. The extrusion press, a revolutionary addition, stands poised to transform the construction sector by recycling up to 8 tons daily, offering a product stronger than concrete and more cost-effective than alternatives on the market.

MARKET DIFFERENTIATION AND EXPERTISE

What sets ECOLLABO8 apart from competitors is its comprehensive approach. The company’s ability to act as a one-stop-shop, coupled with its flexibility to cater to any sector of activity, has been a key differentiator. Backed by five years of expertise in the field, ECOLLABO8’s technological innovations are not only cutting-edge but also deeply rooted in a commitment to sustainability.

ONGOING RESEARCH AND DEVELOPMENT

The commitment to innovation is further exemplified by ongoing research and development initiatives. Future endeavors include the establishment of a washing and shredding station, adding another layer of control to the supply chain while significantly reducing raw material costs. Additionally, a new press system is on the horizon, aiming to deliver higher-quality products in larger sizes, ultimately reducing production costs and enhancing competitiveness.

FRANCHISE OPPORTUNITY

Be a part of our change community for a sustainable earth.

BENEFITS

- Jumpstart your foray into building a more sustainable world by partnering with a market leader in recycling.
- Set up your own Recycling factory without the unnecessary risk.
- Bring innovative and ingenious approach to recycling to transcend traditional boundaries.
- Be the exclusively appointed partners of ECOLLABO8 in your territory to gain first mover advantage.
- Opportunity to leverage the ECOLLABO8 Global partnership to maximise your factory supply capacity.
- Offer affordable and sustainable solutions to upscale projects in your ecosystem.
- Be a change maker to the community and the earth.

ECOLLABO8 GLOBAL BRAND PARTNERSHIP

ECOLLABO8 partners with Global brands who share their commitment in sustainability. In collaboration with these global brands, ECOLLABO8 delivers projects that produce finished branded and upcycled products as well as create ingenious projects that help propagate environmental sustainability awareness. The ECOLLABO8 franchise ecosystem gives access for franchisees to work with global brands operating in their territories to produce finished branded recycled products and projects that are targeted to increase overall awareness in environmental sustainability.

RECURRING BRAND ORIGINATOR FEES

By being part of the franchise ecosystem, not only do you get access to eco conscious brands that have previously worked with ECOLLABO8 on previous projects in your territory, you may also negotiate with brands from your territory to be a part of ECOLLABO8. Once the brand has been introduced to the ecosystem, you will enjoy a percentage of revenue every time other ECOLLABO8 franchisees from all around the world closed a deal with the brand you introduced into the ecosystem brand.

GLOBAL BRANDS



REVENUE **SOURCES**

ECOLLABO 8 has developed our unique range of technologies including:

- i. Molded products
- ii. Sheet press technology
- iii. Flow molding extrusion
- iv. Extrusion press
- v. Art

1. **Direct Sales**

- Direct sales of all technologies.
- Direct sales to end customers, resellers, companies to support their local needs.

2. **Distribution – Decking**

- Appoint and manage a network of distributors to offer quality recycled decking that can readily compete with other local players offering traditional decking solutions, both in terms of price and weight.

FRANCHISE OFFERING

Franchise fees: **USD 50,000**

Rights to operate the ecollabo8 brand in the appointed territory.

Franchise term: **5 years**

Ongoing fees:

- Royalty: 5% *
- Annual on-site refresher: 1% *
- Group partnership originator fee: 1% **

* of gross revenue

** Of gross project fee

Estimated equipment investment: **~ USD 280,000**

- Cost for all equipment for all 4 technologies, subject to change due to the franchisee's location.
- The above fee excludes franchise fee, initial setup, training and marketing cost, and rental deposit which varies from country to country.
- Depending on your territory, the overall total investment required including the above-mentioned additional fees may range between usd 350k – 400k.

Estimated payback period: **18 Months**

NEXT STEPS

1. FRANCHISE **PRESENTATION**
2. FRANCHISE **FINANCIAL DISCUSSION**
3. FRANCHISE **AGREEMENT HIGHLIGHT**
4. LETTER OF **INTENT (DEPOSIT)**
5. FRANCHISE **AGREEMENT**

REACH OUT TO
START A
**MEANINGFUL
COLLABORATION**

CHANGE IS INEVITABLE,
CHANGE IS CONSTANT,
BE A PART OF IT.



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